



## Technical Project Manager

conVISUAL is a leading supplier of mobile solutions in value added services, mobile ad campaign development, enterprise class mobile WAP development, and recently mobile applications (iPhone apps) and has been managing successful mobile campaigns since 2000. conVISUAL provides it's client with the benefits of interactive mobile marketing platforms, additional revenue and stable business models. Our clientele includes companies such as Coca-Cola, BMW, MTV, RIM BlackBerry, Razorfish, JCPenney, Vodafone, and T-Mobile.

conVISUAL is currently seeking a dynamic **Technical Project Manager** (Chicago).

### Skills and Experience:

The candidate must be extremely knowledgeable and passionate about media and mobile as a marketing platform, and have a proven track record of profitable sales, relationship building, and customer retention. Successful candidates will also demonstrate an ability to listen well to client needs and have the creativity to develop mobile marketing programs and mobile interactive programs that exceed their expectations. Additional qualifications:

- ▶ Bachelor's degree in Computer Science or related field.
- ▶ Minimum 4 years experience in project planning and controlling.
- ▶ Management of software development projects.
- ▶ Experience in handling project management tools and methods.
- ▶ Proven analytic thinking and organisational talent.
- ▶ Ability to work in a team and good communication skills, personal commitment and motivation, independent working.
- ▶ Self-confidence when dealing with customers.
- ▶ Understanding of the overall mobile landscape.
- ▶ Strong project management skills.
- ▶ Ability to develop a strong relationship with media customers and ad agencies.
- ▶ Excellent presentation skills.
- ▶ MS-Project, Word, Excel, PowerPoint skills.
- ▶ Ability to meet and exceed project goals beyond those set.
- ▶ Excellent verbal and written communication skills.

### Responsibilities:

The Technical Project Manager should be a person passionate about project management, customer satisfaction and project success, and has a proven ability to coordinate the implementation of a wide variety of project activities. Other responsibilities include:

- ▶ Planning and managing complex projects
- ▶ Leading project teams
- ▶ Management of customers projects and customer expectations
- ▶ Analysis of existing business processes



- ▼ Achievement of qualitative and quantitative objectives
- ▼ Planning, presentation and realisation of adaptation proposals as well as consulting the customers, incl. training and adjustment for the customer
- ▼ Supporting the sales team during customer presentation
- ▼ Supporting the sales team while preparing offers and contracts
- ▼ Report any customer needs for additional services beyond conVISUAL's existing product portfolio and applications.
- ▼ Respond to RFP proposals and make solid recommendations.

You will be actively participating in building a dynamic international company in one of the seminal markets of the upcoming years. Flat hierarchy as well an extraordinary team spirit enables you to work towards objectives in order to offer our customers worldwide qualitative and high end applications within a short time on the basis of our experience.

### **Compensation:**

Salary Commensurate with Experience.  
conVISUAL provides a competitive benefits package.

conVISUAL US headquarter is located in Lisle, Illinois (West Suburban Chicago).  
Sales office in New York City.

Interested? Are you excited about current development and future potential of the mobile landscape? Please send your **application, resume and your salary expectations**, specifying the title of the position to:

conVISUAL US LLC  
Joao Gonzaga  
**Email: [careerUSA@convisual.com](mailto:careerUSA@convisual.com)**  
[www.convisual.com](http://www.convisual.com)